



*HANZA is an innovative and fast growing industrial business partner in manufacturing. We offer our customers a unique combination of advisory services and tailor-made manufacturing solutions that increases growth and profitability. We deliver products from our own manufacturing sites with complete solutions in mechanics, electronics, cabling and final assembly. HANZA was founded in 2008 and has grown to a billions company. We currently have operations in Sweden, Finland, Estonia, Poland, the Czech Republic and China with almost 1,500 employees. Among the customers are leading industrial companies such as Atlas Copco, ABB, Getinge and Saab Defense. [www.hanza.com](http://www.hanza.com)*

*In line with our strong development we now need additional resources and are looking for a:*

## **Commodity manager for our Mechanics area**

*The role is part of our central Sourcing & Logistics team based in Stocksund, Stockholm, and reports to the Sourcing Manager Mechanics. The workplace can be based in any of our locations.*

### **This is how we see your main areas of responsibility**

The main focus will be on further development, coordination and running of strategic and tactical procurement for all HANZA's European factories. As Commodity manager for the Mechanics area you will participate in and contribute to the development of procurement processes on a strategic level as well as the coordination of strategic procurement work within the mechanical field.

Among your responsibilities one important part is ensuring competitive prices and commercial conditions within your area of responsibility. We expect you to maximize the value of the selected supplier base and develop strategies for the specified commodity. Another frequent key area of responsibility is to plan and implement sourcing projects.

We also see a proactive contributor who can lead meetings and negotiations and prepare for the signing of agreements as well as ensure the communication and implementation of signed agreements. You ensure supplier capacity and perform Business Review Meetings with our suppliers. You will also support the operational procurements for the mechanical area and other tasks that may appear.

### **This is what we think you need**

A university or college degree or equivalent experience from the field. You also need an excellent level of written and spoken English and preferably an additional language.

### **Qualifications & Personal expectations**

- Experience of procurement and logistics
- Solid communications skills and ability to inspire and motivate individuals.
- Ability to analyze, structure and present results
- Excellent collaboration skills and well developed ways of working with business- and change
- Ability to analyze facts to deliver structured analyzes and reports
- Self-going and commercially driven
- Good understanding from the raw material industry

### **This is what we can offer**

Possibility to influence, make a difference and develop both as a person and a professional. We're a small team that is growing fast and offer great opportunities for you to take on responsibility and develop both within your area of expertise as well as personally. We exist in a stimulating, fun and developing environment that is constantly changing.

### **If you are interested...**

...and want to hear more, please call Peter Pelto, Sourcing manager Mechanics at +46 70 662 6077 or send your application to [recruitment-sweden@hanza.com](mailto:recruitment-sweden@hanza.com) no later than October 27, 2017. The recruitment process will be run in parallel with the posting so don't wait with your application. We kindly but strongly discourage contacts from advertisers, recruitment companies and media dealers.